

March 20<sup>th</sup>, 2013

## THE CHEMICAL WHOLESALE TRADE IN FIGURES – 2012 OVERALL VIEW

### A. THE CHEMICAL WHOLESALE TRADE

(changes vs. 2011)

• <b>Turnover:</b> (in million € without value added tax)	12.913	(- 1,4 %)
<b>of which:</b>		
- inventory holding distribution	3.889	(- 2,1 %)
- import/export speciality trade	9.024	(- 1,1 %)
-- inland	5.027	(- 4,6 %)
-- abroad	3.997	(+ 3,7 %)
• <b>Total number of jobs:</b>	7.050	(- 0,9 %)
<b>of which:</b>		
- inventory holding distribution	4.854	(- 2,6 %)
- import/export speciality trade	2.196	(+ 3,1 %)

### B. INVENTORY HOLDING DISTRIBUTOR BUSINESS

• <b>Turnover in terms of quantity:</b> (in tons)	5.980.000	(- 2,9 %)
<b>of which:</b>		
- acids and alkalis	3.830.000	(- 2,1 %)
- solvents	833.000	(- 1,8 %)
- solid products	815.000	(- 8,7 %)
- specialities	502.000	(- 0,9 %)
• <b>Investment quota:</b>	<b>2012:</b> 3,40 %	<b>2011:</b> 3,22 %
• <b>Environment protection as investment-motivation:</b> (in % of all investments)	20,3 %	(18,5 %)